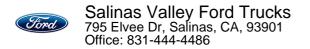
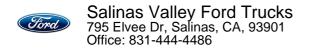
Selected Options

Code	Description	MSRP
Base Vehicle		
F5H	Base Vehicle Price (F5H)	\$41,950.00
Packages		
660A	Order Code 660A Includes: - Tires: 225/70Rx19.5G BSW AS - Wheels: 19.5" Argent Painted Steel Includes manual locking hubs.	N/C
	- HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumba	ar.
Powertrain		
99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$8,885.00
	Includes Diesel Exhaust Fluid (DEF) tank, Intelligent Oil-Life Monitor, manua exhaust braking and split-shaft calibration compatibility. Includes: - Dual 78-AH 750 CCA Batteries - 220 Amp Extra Heavy Duty Alternator	al push-button engine-
44W	Transmission: TorqShift 6-Speed Automatic	N/C
	(6R140). Includes SelectShift.	
X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
68M	GVWR: 19,500 lb Payload Plus Upgrade Package	\$1,155.00
	Includes upgraded frame, rear-axle and low deflection/high capacity springs. RGAWR to 14, 706. NOTE: See Order Guide Supplemental Reference for fu	. Increases max urther details on GVWR.
Wheels & Tires		
TFB	Tires: 225/70Rx19.5G BSW AS	Included
64Z	Wheels: 19.5" Argent Painted Steel	Included
	Includes manual locking hubs.	
Seats & Seat Trim		
A	HD Vinyl 40/20/40 Split Bench Seat	Included
	Includes center armrest, cupholder, storage and driver's side manual lumbar	r.
Other Options		
PAINT	Monotone Paint Application	STD
169WB	169" Wheelbase	STD
96V	XL Value Package	\$720.00



Selected Options (cont'd)

Code	Description	MSRP
	Includes: - 4.2" Center-Stack Screen - Radio: AM/FM Stereo/Single-CD/MP3 Player Includes auxiliary audio input jack and 4-speakers XL Decor Group - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control	
90L	Power Equipment Group	\$915.00
	Deletes passenger side lock cylinder. Includes upgraded door-trim panel Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrat signals MyKey Includes owner controls feature Perimeter Anti-Theft Alarm - Power Front Side Windows Includes 1-touch up/down driver/passenger window Power Locks - Remote Keyless Entry - SecuriLock Passive Anti-Theft System (PATS)	
535	High Capacity Trailer Tow Package	\$580.00
	Includes upgraded rear axle. Trailer brake controller not included. Increa to 40,000 lbs. NOTE: Salesperson's Portfolio or Trailer-Towing Guide sh specific trailer-towing or camper limits and corresponding required equip model availability. See Supplemental Reference for vehicle height considerable.	ould be consulted for ment, axle ratios and
213	4x4 Electronic-Shift-On-The-Fly (ESOF)	\$185.00
	Includes manual-locking hubs and auto rotary control on instrument pane	el.
62R	Transmission Power Take-Off Provision	\$280.00
	Includes transmission mounted live drive and stationary mode PTO.	
52B	Trailer Brake Controller	\$270.00
	Includes smart trailer tow connector. Verified to be compatible with electronly.	ronic actuated drum brakes
585	Radio: AM/FM Stereo/Single-CD/MP3 Player	Included
	Includes auxiliary audio input jack and 4-speakers.	
91M	SYNC Communications & Entertainment System	\$365.00
	Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.	
Fleet Options		
525_	Steering Wheel-Mounted Cruise Control	Included
17F	XL Decor Group	Included
	Includes: - Chrome Front Bumper	
Emissions		
425	50-State Emissions System	STD



Selected Options (cont'd)

Code	Description	MSRP
Upfit Options		
032718	SCELZI CRANE PER ATTACHED	\$76,137.00
SUBTOTAL		\$131,802.00
Destination Charge		\$1,295.00
TOTAL		\$133,097.00



Pricing - Single Vehicle

		MSRP
Vehicle Pricing		
Base Vehicle Price		\$41,950.00
Options & Colors		\$13,715.00
Upfitting		\$76,137.00
Destination Charge		\$1,295.00
Subtotal		\$133,097.00
Pre-Tax Adjustments		
Code	Description	
2222	GOVERNMENT PRICE CONCESSION	-\$4,000.00
SALINAS VALLEY	SALINAS VALLEY FORD DISCOUNT	-\$4,150.00
tire	tire fee	\$10.50
Subtotal		\$124,957.50
Sales Taxes		
Code	Description	
sales Tax	Sales Tax	\$11,565.00
Subtotal		\$136,522.50
Post-Tax Adjustments		
Code	Description	
5454	DOC FEE	\$80.00
 Total		\$136,602.50
Customer Signature		Acceptance Date