



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: July 2, 2019

DEPARTMENT: POLICE DEPARTMENT

FROM: ADELE FRESE, CHIEF OF POLICE

BY: DALE FORS, SERGEANT

TITLE: DIRECT PURCHASE OF TWELVE POLICE VEHICLES
AND RELATED EQUIPMENT

RECOMMENDED MOTION:

It is recommended that City Council approve a resolution authorizing the direct purchase of nine 2019 Dodge Chargers from My Dodge in Salinas at a total cost of \$314,831 and one 2019 Dodge Charger SXT from My Dodge in Salinas at a total cost of \$24,165.52. The total cost of these vehicles is \$338,996.52.

It is also recommended that City Council approve a resolution authorizing the direct purchase of ten Motorola mobile radios from Motorola at a total cost of \$54,736.07, ten Panasonic Toughbook computers from Lehr Auto Electric at a total cost of \$78,723.73, miscellaneous police equipment and installation on nine vehicles by Lehr Auto Electric at a total cost of \$121,365.53, nine in-car cameras from Axon Inc. at a total cost of \$31,444.36, and nine decal kits from Snow Sign in Salinas at a total cost of \$4,050.56. The total cost of equipment and installation for the vehicles is \$290,240.25.

Total cost of vehicles and equipment proposed to be purchased through this report is \$629,236.77.

RECOMMENDATION:

It is recommended that City Council approve the recommended motion so that the Salinas Police Department can proceed with purchasing much-needed vehicles to update and replace a worn-out fleet.

DISCUSSION:

The Department continues work to update and replace a very dated and worn out vehicle fleet. Capital Improvement Project 9579, Police Vehicle Replacement, has funds available to purchase new patrol vehicles for fiscal year 2019/2020 in the amount of \$650,000.

The Salinas Police Department, after much consideration, has decided to purchase the Dodge Charger Police Vehicle as their standard patrol vehicle. The Department will still consider SUV Police Vehicles for future purchases in order to accommodate the needs of the Department. Elk Grove Auto Group has the California State Vehicle Contract for the Dodge Charger Police Vehicle. Salinas Municipal Code Section 12-25 – Exceptions states, “exceptions from competitive bidding requirements, cooperative purchases with other governmental agencies.” Local businesses are given the opportunity to compete against these contracts. My Dodge in Salinas provided a quote lower than the State Contract (see attached tabulation). Total cost for nine 2019 Dodge Chargers from My Dodge is \$314,831.43 (\$34,981.27 per patrol vehicle). This purchase from My Dodge satisfies the purpose and requirements of Article III-A Local Purchasing Preference of the Salinas Municipal Code.

The Salinas Police Department Detective Unit needs a replacement vehicle. My Dodge in Salinas has a unit available that was ordered by the Monterey County Probation Department which was never purchased. This unit is immediately available at a total cost of \$24,165.52. Given that the vehicle is immediately available and is one which meets the needs of the Department, there will be no delay in obtaining the vehicle and putting it to use in support of the Department’s needs. The vendor is local and pursuant to Salinas Municipal Code section 12-27, given these circumstances a competitive bidding process is not likely to result in a better price for the City.

These police units need miscellaneous equipment purchased and installed. Lehr Auto Electric can provide the equipment and installation for the nine patrol vehicles at a total cost \$121,365.53. (\$13,485.05 for each patrol vehicle). Placer County of California conducted a formal bid for this service and Lehr was the successful bidder. The contract is available for other agencies.

CF-33 Panasonic Toughbook laptop computers are required for each police unit and one will be ordered as a spare for when repairs are necessary. Lehr Auto Electric can provide ten CF-33 Panasonic Tough books at a total cost of \$78,723.73 (\$7,872.37 each) through the National Association of State Procurement Officials (NASPO) cooperative agreement.

The Department has chosen Motorola APX8500 mobile radios due to its reliability and ease of use. These radios are directly purchased from Motorola due to the security programming. Total cost for ten Motorola APX8500 mobile radios from Motorola is \$54,736.07 (\$5,473.60 per vehicle). Council has the authority to approve this purchase under Salinas Municipal Code Section 12-27 – Exceptions.

The Department has chosen the Axon in-car camera system because of its reliability. Axon has a cloud-based storage system that does not fail or overload due to storage. The Axon Camera system is a product solely produced and sold by Axon Inc. Total cost for nine Axon In-Car camera systems by Axon Co. is \$31,444.36 (3,144.43 per vehicle). This purchase includes equipment and the first-year subscription for storage. The on-going subscription for the remaining years will be attached to funding for the current body worn camera subscription already in place. Council has the authority to approve this purchase under Salinas Municipal Code Section 12-27 – Exceptions.

The total purchase price for all 10 vehicles with equipment and installation is \$629,236.77 (\$67,230.13 per patrol vehicle and \$24,165.52 for the detective vehicle).

My Dodge in Salinas has indicated that there is a 12-16 week period for 9 Dodge Chargers to be shipped to Lehr Auto Electric in Sacramento. From the time they arrive at Lehr, SPD should expect about one vehicle each week thereafter which will be fully outfitted and ready for service. The 2019 Dodge Charger SXT is immediately available and will be delivered upon issuance of a purchase order.

This report has been reviewed and a presentation has been given to the Police Community Advisory Committee.

CEQA CONSIDERATION:

The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378). In addition, CEQA Guidelines Section 15061 includes the general rule that CEQA applies only to activities, which have the potential for causing a significant effect on the environment. Where it can be seen with certainty that there is no possibility that the activity in question may have a significant effect on the environment, the activity is not subject to CEQA. Because the proposed action and this matter have no potential to cause any effect on the environment, or because it falls within a category of activities excluded as projects pursuant to CEQA Guidelines section 15378, this matter is not a project. Because the matter does not cause a direct or foreseeable indirect physical change on or in the environment, this matter is not a project. Any subsequent discretionary projects resulting from this action will be assessed for CEQA applicability.

DEPARTMENTAL COORDINATION

The Salinas Police Department will coordinate with the City's Purchasing Division to complete this purchase provided it is approved by the City Council.

STRATEGIC PLAN INITIATIVE:

1. Economic Diversity and Prosperity: This item does not specifically relate to one of the Council's Strategic Plans or Goals.
2. Safe, Livable Community: Relates specifically under the objective "Update Technology in Public Safety."
3. Effective, Sustainable Government: This item does not specifically relate to one of the Council's Strategic Plans or Goals.
4. Well Planned City and Excellent Infrastructure: This item does not specifically relate to one of the Council's Strategic Plans or Goals.

5. Quality of Life: This item does not specifically relate to one of the Council's Strategic Plans or Goals.

FISCAL AND SUSTAINABILITY IMPACT:

There are funds available in the current 2019-2020 fiscal year budget. Account 5800.40.9579-66.5500 currently has \$650,000 available for the purchase of the 9 Patrol Dodge Chargers and the Detective unit. (\$629,236.77)

ATTACHMENTS:

Council Resolution
Vehicle and equipment quotes
Vehicle Bid Tabulation