

**JEEP  
CHRYSLER  
DODGE  
RAM**

Salinas Police Department  
Attn: Sergeant Dale Fors

July 11, 2019

**Quote for 2019 Dodge Charger Pursuit AWD sedans:**

Powertrain: 5.7L V-8, 5-speed automatic and AWD

Colors: Black body with painted white roof and two painted white doors, black cloth seats and black vinyl floor

Options: Dual spot lamps, dual ballistic door panels, Convenience Group, Key-Alike Freq 1, deactivated rear doors and windows, equipment mounting bracket, max flow package, and Fleet Safety Group

\$31,899.00 = sale price, per unit, before tax and fees  
\$85.00 = doc fees  
\$2,958.52 = 9.25% Salinas City sales tax  
\$30.00 = DMV filing fee  
\$8.75 = tire tax

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**\$34,981.27 = total cost, per unit**

**\$279,850.16 = total cost, eight units**

**\$314,831.43 = total cost, nine units**

**\$349,812.70 = total cost, ten units**

These vehicles will be ordered upon issuance of a Purchase Order. Delivery is approximately 12-14 weeks after the order is submitted.

Thank you for the opportunity to provide this quote for your consideration. I look forward to working with you.

Denis Greathead, Government Fleet Sales Manager  
MY Jeep-Chrysler-Dodge-Ram / MY Chevrolet / MY Nissan-Kia  
600 Auto Center Circle  
Salinas, CA 93907

831.442.1000  
From Monterey 372.7286  
Fax 831.442.3616  
600 Auto Center Circle  
Salinas, CA 93907  
[www.mycars.com](http://www.mycars.com)

MY JEEP CHRYSLER DODGE  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Configuration Preview

Date Printed: 2019-07-10 9:06 PM  
Estimated Ship Date:

VIN:  
VON:

Quantity: 1  
Status: BA - Pending order  
FAN 1: 012EX City of Salinas  
FAN 2:  
Client Code:  
Bid Number: TB9054  
PO Number:

Sold to:  
MY JEEP CHRYSLER DODGE (24199)  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Ship to:  
MY JEEP CHRYSLER DODGE (24199)  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Vehicle: 2019 CHARGER POLICE AWD (LDEE48)

	Sales Code	Description	MSRP(USD)
Model:	LDEE48	CHARGER POLICE AWD	37,055
Package:	29A	Customer Preferred Package 29A	0
	EZH	5.7L V8 HEMI MDS VVT Engine	0
	DGJ	5-Speed Auto W5A580 Transmission	0
Paint/Seat/Trim:	PX8	Pitch Black Clear Coat	0
	APA	Monotone Paint	0
	*C8	HD Cloth Bucket & Rear Bench Seats	0
	-X9	Black	0
Options:	AYJ	Max Flow Package	150
	XFX	Equipment Mounting Bracket	0
	CW6	Deactivate Rear Doors/Windows	75
	GXF	Entire Fleet Alike Key (FREQ 1)	140
	AHM	Convenience Group I	480
	XDG	Passenger Side Ballistic Door Panel	2,350
	4DH	Prepaid Holdback	0
	XDV	Drive Side Ballistic Door Panel	2,350
	4ES	Delivery Allowance Credit	0
	LNA	Matching Right Spot Lamp	210
	MAF	Fleet Purchase Incentive	0
	LNF	Black Left Spot Lamp	210
	AWC	Fleet Safety Group	350
	5N6	Easy Order	0
	4FM	Fleet Option Editor	0
	4FT	Fleet Sales Order	0
	171	Zone 71-Los Angeles	0
	4EA	Sold Vehicle	0
Non Equipment:	4FA	Special Bid-Ineligible For Incentive	0
Bid Number:	TB9054	Government Incentives	0
Discounts:	YGF	8 Additional Gallons of Gas	0
Destination Fees:			1,345
Total Price:			<u>44,715</u>

Order Type: Fleet  
Scheduling Priority: 1-Sold Order

PSP Month/Week:  
Build Priority: 99

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

**Salesperson:**  
**Customer Name:**  
**Customer Address:**

USA

**Instructions:**

**Note:** This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.

# Elk Grove Auto Group

Dwane Galatti | 916.429.4702

## City of Salinas

Prepared For: Manny

831.758.7371

[Fleet] 2019 Dodge Charger (LDEE48) Police AWD

C.H.P. CONTRACT 1-18-23-14A F.O.B. SACRAMENTO  
CUT OF FOR AWD IS 7/17/19

\$ 24,924.00

6,845.00 upgrade to AWD

85.00 DOC FEE

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\$ 31,854.00

2,946.50 SALES TAX @ 9.25%

8.75 TITLE FEE

400.00 Delivery to Salinas

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\$ 35,209.25

ELK GROVE AUTO GROUP  
8575 LAGUNA GROVE DRIVE  
ELK GROVE, CA 95757



# Elk Grove Auto Group

Dwane Galatti | 916.429.4702

## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### Standard Equipment

#### Mechanical

Engine: 5.7L V8 HEMI MDS VVT (STD)  
Transmission: 5-Speed Automatic (W5A580) (STD)  
50 State Emissions  
Transmission w/AUTOSTICK Sequential Shift Control  
Automatic Full-Time All-Wheel Drive  
3.07 Axle Ratio  
Engine Oil Cooler  
220 Amp Alternator  
800CCA Maintenance-Free Battery w/Run Down Protection  
Police/Fire  
Gas-Pressurized Shock Absorbers  
Rear Auto-Leveling Suspension  
Front Anti-Roll Bar and Rear HD Anti-Roll Bar  
HD Suspension  
Electro-Hydraulic Power Assist Steering  
18.5 Gal. Fuel Tank  
Dual Stainless Steel Exhaust  
Short And Long Arm Front Suspension w/Coil Springs  
Multi-Link Rear Suspension w/Coil Springs  
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control

#### Exterior

Wheels: 18" x 7.5" Steel  
Tires: P225/60R18 BSW Performance (STD)  
Steel Spare Wheel  
Full-Size Spare Tire Mounted Inside Under Cargo  
Clearcoat Paint  
Body-Colored Front Bumper  
Body-Colored Rear Bumper  
Black Side Windows Trim

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 8806. Data Updated: Jul 15, 2019 9:43:00 PM PDT.

# Elk Grove Auto Group

Dwane Galatti | 916.429.4702

## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### Exterior

- Body-Colored Door Handles
- Power Side Mirrors w/Manual Folding
- Body Color Exterior Mirrors
- Fixed Rear Window w/Defroster
- Light Tinted Glass
- Speed Sensitive Variable Intermittent Wipers w/Heated Jets
- Galvanized Steel/Aluminum Panels
- Black Grille
- Trunk Rear Cargo Access
- Fully Automatic Projector Beam Halogen Daytime Running Headlamps w/Delay-Off
- Perimeter/Approach Lights
- LED Brakelights
- Laminated Glass

### Entertainment

- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Aux Audio Input Jack, Steering Wheel Controls and Uconnect External Memory Control
- Radio: Uconnect 4 w/7" Display
- 6 Speakers
- Streaming Audio
- Window Grid Antenna
- Uconnect w/Bluetooth Wireless Phone Connectivity
- 2 LCD Monitors In The Front

### Interior

- Power 6-Way Driver Seat
- 8-Way Driver Seat -inc: Manual Recline
- 4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
- Front Facing Rear Seat
- Manual Tilt/Telescoping Steering Column
- Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Oil Temperature, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
- Power Rear Windows

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# Elk Grove Auto Group

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## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### Interior

- Leather/Metal-Look Steering Wheel
- Front Cupholder
- Rear Cupholder
- Compass
- Proximity Key For Doors And Push Button Start
- Valet Function
- Power Fuel Flap Locking Type
- Remote Keyless Entry w/Integrated Key Transmitter, 4 Door Curb/Courtesy, Illuminated Entry and Panic Button
- Remote Releases -Inc: Power Cargo Access and Power Fuel
- Cruise Control w/Steering Wheel Controls
- Dual Zone Front Manual Air Conditioning
- HVAC -inc: Underseat Ducts
- Illuminated Locking Glove Box
- Driver Foot Rest
- Full Cloth Headliner
- Vinyl Door Trim Insert
- Interior Trim -inc: Chrome Interior Accents
- Urethane Gear Shift Knob
- Heavy Duty Cloth Bucket & Rear Bench Seats
- Day-Night Rearview Mirror
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
- Partial Floor Console, Mini Overhead Console w/Storage and 1 12V DC Power Outlet
- Regular Dome Lighting
- Full Vinyl/Rubber Floor Covering
- Vinyl/Rubber Floor Trim
- Underhood And Cargo Space Lights
- FOB Controls -inc: Trunk/Hatch/Tailgate
- Instrument Panel Bin, Driver / Passenger And Rear Door Bins
- Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

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## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### Interior

- Delayed Accessory Power
- Power Door Locks w/Autolock Feature
- Systems Monitor
- Redundant Digital Speedometer
- Trip Computer
- Outside Temp Gauge
- Digital/Analog Display
- Manual Anti-Whiplash Adjustable Front Head Restraints and Fixed Rear Head Restraints
- Sentry Key Engine Immobilizer
- Air Filtration
- 1 12V DC Power Outlet

### Safety-Mechanical

- Electronic Stability Control (ESC) And Roll Stability Control (RSC)
- ABS And Driveline Traction Control

### Safety-Exterior

- Side Impact Beams

### Safety-Interior

- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- ParkSense Rear Parking Sensors
- Tire Specific Low Tire Pressure Warning
- Dual Stage Driver And Passenger Front Airbags
- Curtain 1st And 2nd Row Airbags
- Airbag Occupancy Sensor
- Driver Knee Airbag
- Rear Child Safety Locks
- Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- ParkView Back-Up Camera

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# Elk Grove Auto Group

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## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 100,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

### Selected Model and Options

#### MODEL

CODE	MODEL
LDEE48	2019 Dodge Charger Police AWD

#### COLORS

CODE	DESCRIPTION
PW7	White Knuckle Clearcoat

#### CPOS PKG

CODE	DESCRIPTION
29A	Quick Order Package 29A -inc: Engine: 5.7L V8 HEMI MDS VVT, Transmission: 5-Speed Automatic (W5A580)

#### SEAT TYPE

CODE	DESCRIPTION
C8X9	Black, Heavy Duty Cloth Bucket & Rear Bench Seats

#### TRANSMISSION

CODE	DESCRIPTION
DGJ	Transmission: 5-Speed Automatic (W5A580) (STD)

#### ENGINE

CODE	DESCRIPTION
EZH	Engine: 5.7L V8 HEMI MDS VVT (STD)

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# Elk Grove Auto Group

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## [Fleet] 2019 Dodge Charger (LDEE48) Police AWD

### ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION
GUK	Power Heated Mirrors w/Man F/Away -inc: Exterior Mirrors w/Heating Element
LNA	Matching Right Spot Lamp
LNF	Black Left Spot Lamp
MDA	Front License Plate Bracket
MSY	Delete Badge -inc: Dodge Grille Badge

### ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION
GXQ	Additional Non-Key Alike Fobs
XDG	Passenger Side Ballistic Door Panel
XDV	Drive Side Ballistic Door Panel

### PRIMARY PAINT

CODE	DESCRIPTION
PW7	White Knuckle Clearcoat

### TIRES

CODE	DESCRIPTION
TWW	Tires: P225/60R18 BSW Performance (STD)

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#### Options Total

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QUOTE # QU0000409233REV006

City of Salinas Police Department  
ATTN: Sgt Robert Hampson  
APX8500 Mobiles

1/22/2018

COST AND EQUIPMENT REQUIREMENTS

ITEM	QTY	Nom.	DESCRIPTION	NUP	Monterey County Qty Incentive (28%)	Competitive Radio to Motorola Radio Conversion (21.5%)	EXTD.
<b>APX8000 ALL BAND (VHF &amp; 700/800 Enabled) P25 Trunked Portable</b>							
l	10	M37TSS9PW1 N	APX8500 ALL BAND MP MOBILE	\$4,770.00	\$3,434.40	\$2,696.00	\$26,960.04
a	10	G806	ENH: ASTRO DIGITAL CAI OP APEX	\$515.00	\$370.80	\$291.08	\$2,910.78
b	10	G51	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,080.00	\$847.80	\$8,478.00
c	10	G361	ADD: P25 TRUNKING SOFTWARE	\$300.00	\$216.00	\$169.56	\$1,695.60
d	10	G442	ADD: O5 CONTROL HEAD	\$432.00	\$311.04	\$244.17	\$2,441.66
e	10	G444	ADD: APX CONTROL HEAD SOFTWARE	\$0.00	\$0.00	\$0.00	\$0.00
f	10	G67	ADD: REMOTE MOUNT MID POWER	\$297.00	\$213.84	\$167.86	\$1,678.64
g	10	W22	ADD: STD PALM MICROPHONE APEX	\$72.00	\$51.84	\$40.69	\$406.94
h	10	G831	ADD: SPKR 15W WATER RESISTANT	\$60.00	\$43.20	\$33.91	\$339.12
l	10	GA01515	ADD: J600 ADAPTER CABLE	\$95.00	\$68.40	\$53.69	\$536.94
j	10	GA00318	ADD: 5 YR SFS LITE	\$319.00	\$319.00	\$319.00	\$3,190.00
k	10	G387	ADD: MULTICAST VOTING SCAN	\$200.00	\$144.00	\$113.04	\$1,130.40
l	10	G996	ENH: OVER THE AIR PROVISIONING	\$100.00	\$72.00	\$56.52	\$565.20
m	10	G843	ADD: AES ENCRYPTION APX	\$475.00	\$342.00	\$268.47	\$2,684.70
n	10	G298	ENH: ASTRO 25 OTAR W/ MULTIKEY	\$740.00	\$532.80	\$418.25	\$4,182.48
o	10	GA05509	DEL: DELETE UHF BAND	(\$800.00)	(\$800.00)	(\$800.00)	(\$8,000.00)
p	10	GA01513	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	\$95.00	\$68.40	\$53.69	\$536.94

Subtotal	\$49,737.45
Sales Tax 9.25%	\$4,600.71
Freight	\$397.90
<b>Total</b>	<b>\$54,736.07</b>

Motorola is providing this quotation for budgetary (informational) purposes only and it does not constitute an offer for sale.  
If you wish to purchase the quoted products, Motorola will be pleased to provide you with our standard terms and conditions of sale  
or alternatively, receive your purchase order, which will be acknowledged with a letter enclosing the Motorola standard terms and conditions.

Programming and Installation

Programming and installation are not included. A quote will be provided upon request.

TERMS:

Net 30 days from shipment

VALIDITY:

Price valid for 60 days

SHIPPING:

Prepay & Add, FOB Ship Point \*

PHONE:

408-640-9861

ADDRESS:

4728 E. 2nd St. Suite 10 Benicia CA 94510

sent via email

Email

[jtreviso@daywireless.com](mailto:jtreviso@daywireless.com)

QUOTED BY

Jim Trevino

DATE:

1/22/2018





4707 Northgate Blvd Sacramento, CA 95834  
Phone: 916-646-6626 Fax: 916-646-6656

## Sales Quote

Page: 1

Quote Number: 17559  
Document Date: 4/9/2019  
Terms: Net 30  
Payment Method:

Sell Salinas Police Department  
To: Hue Manalo  
222 Lincoln Ave  
Salinas, CA 93901  
Phone: 831-758-7068

Ship Salinas Police Department  
To: Hue Manalo  
222 Lincoln Ave  
Salinas, CA 93901  
Phone:

Ship Via Ship from Warehouse  
Location: Lehr - Sacramento  
Blanket PO:

Customer ID 60632  
SalesPerson Mike McGee

### Vehicle Information:

Item No.	Description	Category	Quantity	Unit Price	Total Price
CF-33LE-00VM	CF-33 TOUGBOOK i5-7300U 2.60G 8GB 256SSD WIN10, 12"	PANASONI	10	3,254.00	32,540.00
CF-SVCPSY5	4/5TH YEAR WARR	PANASONI	10	645.00	6,450.00
SL-86-911-TP-USB	NEMA4X BKLT KB	IKEY	10	316.00	3,160.00
TM-5502-UNIB	MOUNTING SYSTEM	HINT	10	445.00	4,450.00
DH-VESA-75	DISPLAY HOLDER	HINT	10	84.95	849.50
LP-IN1958-B	PANORAMA ANT	PANORAM	10	275.00	2,750.00
7160-0907-02	CF-33 DOCK	GAMBER	10	995.00	9,950.00
MA5-0900600M-NNA	IBR900 ROUTER W/WIFI 5-YR NETCLOUD ESSENTIALS		10	1,168.00	11,680.00
F	Shipping Charges	OTHER	1	250.00	250.00

Amount Subject to Sales Tax 71829.50  
Amount Exempt from Sales Tax 250.00

**Subtotal: \$72,079.50**  
Total Sales Tax: \$6,644.23  
**Total: \$78,723.73**





## Sales Quote

Page: 1

4707 Northgate Blvd Sacramento, CA 95834  
Phone: 916-646-6626 Fax: 916-646-6656

Quote Number: 17561  
Document Date: 3/8/2018  
Terms: Net 30  
Payment Method:

Sell Salinas Police Department  
To: Dale Fors  
222 Lincoln Ave  
Salinas, CA 93901  
Phone: 831-758-7297

Ship Salinas Police Department  
To: Dale Fors  
222 Lincoln Ave  
Salinas, CA 93901  
Phone:

Ship Via Ship from Warehouse  
Location: Lehr - Sacramento  
Blanket PO:

Customer ID 60632  
SalesPerson Mike McGee

### Vehicle Information:

2019 DODGE CHARGER, Color: B/W

Item No.	Description	Category	Quantity	Unit Price	Total Price
BK2007CGR15	PB450L4 BUMPER	SETINALTP	9	725.00	6,525.00
FK0400CGR15	FENDER WRAPS	SETINA	9	335.00	3,015.00
GB8DEDE	48" Legacy Duo, RW & BW Front & Crnrs, RA/BA Rear	WHELENLB	9	2,099.00	18,891.00
STPKT82	STRAP KIT CHRGR	WHELEN	9		
CCSRNT5	CARBIDE SIREN AMP W/CANPOR/TA	WHELENPR	9	829.00	7,461.00
CANCTL6	ROTARY KNOB CONTROL HEAD	WHELENPR	9		
CCSK3	OBDII INSTALL KIT 18-* CHARGER/RAM 1500/DURANGO	WHELEN	9		
MBDC11JJ	MIRRORBEAMS CHG	WHELEN	9	276.50	2,488.50
SA315P	SIREN SPEAKER	WHELEN	9	195.00	1,755.00
SAK37	SA-315 SIREN MOUNT KIT CHARGER	WHELEN	9	28.70	258.30
PK0333CGR11	PARTITON	SETINA	9	525.00	4,725.00
ST0380CGR11	LEP CHGR	SETINA	9	66.00	594.00
WK0594CGR11	WNDW BAR LEXAN	SETINA	9	188.00	1,692.00
DK0100CGR11	DOOR PANEL COVR	SETINA	9	215.00	1,935.00
QK0634CGR11	FULL REPLACEMENT TRANSPORT SEAT CENTER PULL BELTS	SETINA	9	725.00	6,525.00
V-DRAIN II	V-DRAIN LONG SERIES II	VDRAIN	9	16.00	144.00
GK11191B1SSSCA	GUN RACK 1B1S	SETINA	9	725.00	6,525.00
C-TFD-CHGR-2	TRUNK TRAY	HAVIS	9	420.00	3,780.00
IONA	ION LED AMBER	WHELEN	9	89.99	809.91
IONB	ION LED BLUE	WHELEN	9	89.99	809.91
	ABOVE IONS REAR FACE TRUNK LIGHTS INT				
C-VS-0809-CHGR-1	CHARGER CONSOLE	HAVIS	9	344.37	3,099.33
C-CUP2-I	CON,ACSY,CUPHLD	HAVIS	9	35.28	317.52
C-LP2-PS1-USB	2" FACE PLATE	HAVIS	9	84.56	761.04
C-EB40-CCS-1P	FACE PLATE 1 PC	HAVIS	9		
C-EB25-XTL-1P	FACE PLATE 1 PC	HAVIS	9		
C-FP-3	PLT,3MS,	HAVIS	9		
C-FP-1	PLT,1MS,	HAVIS	9		
C-FP-05	PLT,0.5MS,	HAVIS	9		
782-1635	POWER SCKT	NAPA	9	14.58	131.22
MMSU-1	MAGNETIC MIC KIT	MAGMIC	9	29.50	265.50



4707 Northgate Blvd Sacramento, CA 95834  
Phone: 916-646-6626 Fax: 916-646-6656

## Sales Quote

Page: 2

Quote Number: 17561  
Document Date: 3/8/2018  
Terms: Net 30  
Payment Method:

Sell Salinas Police Department  
To: Dale Fors  
222 Lincoln Ave  
Salinas, CA 93901  
Phone: 831-758-7297

Ship Salinas Police Department  
To: Dale Fors  
222 Lincoln Ave  
Salinas, CA 93901  
Phone:

Ship Via Ship from Warehouse  
Location: Lehr - Sacramento  
Blanket PO:

Customer ID 60632  
SalesPerson Mike McGee

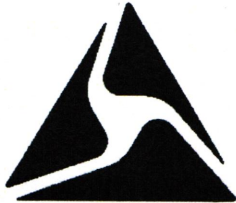
### Vehicle Information:

2019 DODGE CHARGER, Color: B/W

Item No.	Description	Category	Quantity	Unit Price	Total Price
SK0075CGR14V8	SKID PLATE STEEL V8 ENGINE ALL WHEEL DRIVE PURSUIT	SETINA	9	143.00	1,287.00
02-0411	CHARGER HARNESS	PATROLPO	9	595.00	5,355.00
INSTALL	INSTALL MATERIALS	OTHER	9	125.00	1,125.00
I	INSTALLATION CHARGES Includes Install of CSM: AXON Video Motorola Radio CP Modem CF33 Tablet Computer	LABOR	9	3,195.00	28,755.00
F	Shipping Charges	OTHER	9	250.00	2,250.00

Amount Subject to Sales Tax 109030.23  
Amount Exempt from Sales Tax 2,250.00

**Subtotal: \$111,280.23**  
Total Sales Tax: \$10,085.30  
**Total: \$121,365.53**



**Axon Enterprise, Inc.**  
17800 N 85th St  
Scottsdale, Arizona 85255  
United States  
Phone: (800) 978-2737

**Q-213002-43642.688CM**

Issued: 06/26/2019

**Quote Expiration: 07/31/2019**

Account Number: 108382

Payment Terms: Net 30  
Delivery Method: Fedex - Ground  
Contract Number: 00017069

**SALES REPRESENTATIVE**

Chris Morton  
Phone: (206) 310-6165  
Email: cmorton@axon.com  
Fax:

**PRIMARY CONTACT**

Hue MANALO  
Phone: (831) 758-7069  
Email: huem@ci.salinas.ca.us

**SHIP TO**

Hue MANALO  
Salinas Police Dept. - CA  
222 Lincoln Avenue  
Salinas, CA 93901  
US

**BILL TO**

Salinas Police Dept. - CA  
222 Lincoln Avenue  
Salinas, CA 93901  
US

**Year 1**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80156	FLEET 2 UNLIMITED PACKAGE: YEAR 1 PAYMENT	9	1,419.00	1,419.00	12,771.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	9	0.00	0.00	0.00
<b>Hardware</b>					
71088	AXON FLEET 2 KIT	9	0.00	0.00	0.00
80192	5 YEAR TAP, FLEET 2 KIT	9	0.00	0.00	0.00
80179	FLEET 2 TAP TRUE-UP PAYMENT	9	58.00	0.00	0.00
11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD ESSENT (PRIME)	9	1,509.00	1,509.00	13,581.00
11511	ROUTER ANTENNA, FLEET	9	270.00	270.00	2,430.00
74110	CABLE, CAT6 ETHERNET 25 FT, FLEET	9	0.00	0.00	0.00
Subtotal					28,782.00
Estimated Shipping					0.00
Estimated Tax					2,662.36
Total					31,444.36

**Year 2**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80157	FLEET 2 UNLIMITED PACKAGE: YEAR 2 PAYMENT	9	1,548.00	1,548.00	13,932.00

Q-213002-43642.688CM



**Year 2 (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	9	0.00	0.00	0.00
				Subtotal	13,932.00
				Estimated Tax	1,288.71
				Total	15,220.71

**Year 3**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80158	FLEET 2 UNLIMITED PACKAGE: YEAR 3 PAYMENT	9	1,548.00	1,548.00	13,932.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	9	0.00	0.00	0.00
				Subtotal	13,932.00
				Estimated Tax	1,288.71
				Total	15,220.71

**Year 4**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
80159	FLEET 2 UNLIMITED PACKAGE: YEAR 4 PAYMENT	9	1,548.00	1,548.00	13,932.00
85739	FLEET EVIDENCE.COM STORAGE, UNLIMITED	9	0.00	0.00	0.00
				Subtotal	13,932.00
				Estimated Tax	1,288.71
				Total	15,220.71

<b>Grand Total</b>	<b>77,106.49</b>
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## Discounts (USD)

Quote Expiration: 07/31/2019

List Amount	71,100.00
Discounts	522.00
<b>Total</b>	<b>70,578.00</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	31,444.36
Year 2	15,220.71
Year 3	15,220.71
Year 4	15,220.71
<b>Grand Total</b>	<b>77,106.49</b>

### Notes

This quote is co-termed with quote Q-168254 (executed contract #00017069). Year one has been prorated to 11 months to align with agency annual billing dates. This has been done according to an anticipated ship date of 7/1/2019. The end date of these subscriptions is subject to change if the ship/start date changes.

Hardware contained in this quote will be covered under the Taser Assurance Plan and will be eligible for 1 replacement at the same time as the equipment originally deployed on this existing contract as determined by quote Q-168254. This will take place at the end of the contract on 6/30/2023.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Name (Print): \_\_\_\_\_

Title: \_\_\_\_\_

PO# (Or write  
N/A): \_\_\_\_\_

Please sign and email to Chris Morton at [cmorton@axon.com](mailto:cmorton@axon.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

Quote: Q-213002-43642.688CM

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Snow Signs

831-443-4951

contact@snowsigns.net

111 Abbott St Suite A

SNOW SIGNS

# Estimate

Date	Estimate #
5/17/2019	26800

Name / Address
City of Salinas Police Department 222 Lincoln Avenue Salinas, CA 93901 Dale Fors 831-901-6702 DaleF@ci.salinas.ca.us

Project

Description	Qty	Cost	Total
<b>PROJECT:</b> create, fabricate and install vehicle police car kits for quantity 9 of their Dodge Chargers; black vehicles with white driver and passenger doors and hoods <b>** Graphics only, NO white roof or white door wraps, no removals **</b> <b>SCOPE:</b> have finished quantity (XX) police car kits: __ vehicle number XXX__ Charger __ vehicle number XXX__ Charger <b>PURCHASE ORDER#</b>			
Initial design and layout including art revisions, sizing, print and cut file set up, customer sign off sheet, email and phone correspondence, walk in consultations, 28.50 mins each standard police car kit	9	28.50	256.50
High-performance reflective vinyl vehicle police car kit for custom surface, die cut and contour cut, weeding, masking and taping, __ shields__ quantity 2__ driver and passenger doors__ color subdued reflective grey (almost silver) __ police vehicle number__ quantity 2__ driver and passenger doors__ color reflective grey/black__ __ Service, Pride & Dedication__ quantity 2__ fender top quarter panels__ color subdued reflective grey (almost silver) __ police vehicle number__ quantity 1__ top of car (roof)__ color non-reflective black/grey__ __ emergency 911__ quantity 2__ rear passenger quarter panel where tire is__ color reflective white with red lettering__ __ Salinas Police and police vehicle number__ quantity 1__ rear trunk area__ color reflective__	9	125.00	1,125.00T
Vehicle detail cleaning such as, alcohol wash to remove wax film, removal of caulk or emblems, cleaning under frame, cleaning under door gaskets, wheel wells, behind bumpers and all detailed areas wrap or graphics may adhere. (*customer is responsible for washing the vehicle prior to drop off to remove surface dirt. if vehicle is not washed a \$60 car wash and trip fee will be applied to final invoice)	9	95.00	855.00
<b>Total</b>			

Customer Signature



Snow Signs

831-443-4951

contact@snowsigns.net

111 Abbott St Suite A

SNOW SIGNS

## Estimate

Date	Estimate #
5/17/2019	26800

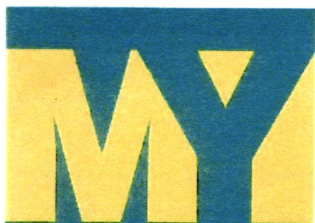
Name / Address
City of Salinas Police Department 222 Lincoln Avenue Salinas, CA 93901 Dale Fors 831-901-6702 DaleF@ci.salinas.ca.us

Project

Description	Qty	Cost	Total
Installation of high-performance cast vinyl vehicle police car kit for custom surface, 1 installer / 2 hours per vehicle	18	95.00	1,710.00
Sales Tax		9.25%	104.06
		<b>Total</b>	\$4,050.56

Customer Signature \_\_\_\_\_





**JEEP  
CHRYSLER  
DODGE  
RAM**

Salinas Police Department  
Attn: Sergeant Dale Fors

June 25, 2019

**Quote for one 2019 Dodge Charger SXT RWD sedan:**

Powertrain: 3.6L V-6, 8-speed automatic and RWD

Colors: Silver exterior with black cloth seats and carpet flooring

Options: None

\$21,999.00 = sale price, per unit

\$85.00 = doc fees

\$2,042.77 = 9.25% Salinas City sales tax

\$30.00 = DMV filing fee

\$8.75 = tire tax

-----  
\$24,165.52 = total cost, per unit

This vehicle is in stock and on a courtesy hold for the Salinas Police Department. Delivery will be arranged once a Purchase Order is issued.

Thank you for the opportunity to provide this quote for your consideration. I look forward to working with you.

Denis Greathead, Government Fleet Sales Manager  
MY Jeep-Chrysler-Dodge-Ram / MY Chevrolet / MY Nissan-Kia  
600 Auto Center Circle  
Salinas, CA 93907  
831-320-6519

831.442.1000

From Monterey 372.7286

Fax 831.442.3616

600 Auto Center Circle

Salinas, CA 93907

[www.mycars.com](http://www.mycars.com)

MY JEEP CHRYSLER DODGE  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Priced Order Confirmation (POC)

Date Printed: 2019-06-06 1:46 PM VIN: 2C3CDXBG6KH646800 Quantity: 01  
Estimated Ship Date: 2019-05-13 12:59 AM VON: 43548029 Status: KZ - Released by plant and  
invoiced  
Date Ordered: 2019-03-26 1:50 PM Ordered By: S92991N FAN 1: 0077T Monterey, California,  
County o  
FAN 2:  
Client Code:  
Bid Number: TB9054  
PO Number:

Sold to:  
MY JEEP CHRYSLER DODGE (24199)  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Ship to:  
MY JEEP CHRYSLER DODGE (24199)  
600 AUTO CENTER CIR  
SALINAS, CA 939072503

Vehicle: 2019 CHARGER SXT RWD (LDDM48)

	Sales Code	Description	MSRP(USD)
Model:	LDDM48	CHARGER SXT RWD	28,995
Package:	29G	Customer Preferred Package 29G	0
	ERB	3.6L V6 24V VVT Engine	0
	DFT	8-Spd Auto 850RE Trans (Make)	0
Paint/Seat/Trim:	PSE	Triple Nickel Clear Coat	0
	APA	Monotone Paint	0
	*BP	Cloth Sport Seat	0
	-X9	Black	0
Options:	NAS	50 State Emissions	0
	3AH	Price Protection - Code H	0
	4FM	Fleet Option Editor	0
	4ES	Delivery Allowance Credit	0
	2SQ	FCA Fleet Powertrain Care	0
	YGF	8 Additional Gallons of Gas	0
	4FT		0
	5N6	Easy Order	0
	4FT	Fleet Sales Order	0
	4EA	Sold Vehicle	0
Non Equipment:	4KA	Special Bid Handling	0
	4FA	Special Bid-Ineligible For Incentive	0
	4DH	Prepaid Holdback	0
	MAF	Fleet Purchase Incentive	0
Bid Number:	TB9054	Government Incentives	0
Destination Fees:			1,345

Total Price: 30,340

Order Type: Fleet PSP Month/Week:  
Scheduling Priority: 1-Sold Order Build Priority: 01  
Salesperson:  
Customer Name: MONTEREY COUNTY PROBATION DEPT  
Customer Address: 855 E LAUREL DRIVE  
SALINAS CA 93905 USA  
Instructions:

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.