

Salinas Valley Ford Trucks 795 Elvee Dr, Salinas, CA, 93901 Office: 831-444-4486

Customer Proposal

Prepared for:

Mr. MANY CAUNTAY SENIOR BUYER, CITY OF SALINAS

Prepared by:

STEPHEN ROTHSTEIN Office: 831-444-4486

Date: 06/24/2019

Vehicle: 2019 F-650 Gas Base

Regular Cab





Selected Options

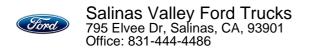
Code	Description	MSRP
Base Vehicle		
F6A	Base Vehicle Price (F6A)	\$58,200.00
Engines		
99Y	6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM	STD
	Torque: 460 ft.lbs. @ 3000 rpm.	
425	50-State Emissions	N/C
98G	Gaseous Fuel Prep Pack	\$365.00
	CNG/LPG Engine Prep, Includes Hardened Engine Intake Valves, Exhaust Valves at Seats. NOTE: This package DOES NOT include CNG/LPG fuel tanks, lines, etc. Verequipped with the standard factory gasoline fuel system. Additional equipment comb. Certified calibration reflash is required, from an external upfitter, to convert the vehicl CNG/LPG fueled vehicle.	nicle will be ined with a
Transmissions		
44P	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl	STD
41B	Transmission Power Take-Off Provision	\$295.00
Front Wheels & Tires		
643	Wheels, Front 22.5x8.25 White Powder Coated Steel, 10-Hole	STD
TCG	(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs Tires, Front Two 11R22.5G Goodyear Endurance RSA (496 rev/mile)	s. STD
Rear Wheels & Tires		
663	Wheels, Rear 22.5x8.25 White Powder Coated Steel, 10-Hole	STD
RCG	(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs Tires, Rear Four 11R22.5G Goodyear Endurance RSA (496 rev/mile)	s. STD
Brakes		
67.1	Hudraulia Praka System - Roseh	Induded

67J Hydraulic Brake System - Bosch Included

HydroMax

Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.

Front Axle and Suspension



Selected Options (cont'd)

Code	Description	MSRP
43N	10,000 lb. Cap. Non-Driving - Dana E-1002l - I-Beam Type	\$685.00
	WARNING! The selection of this Axle may cause the GVWR tlbs., with CDL Implications.	to exceed 26,000
61C	Taper-Leaf Springs, Parabolic - 10,000 lb. Cap	\$125.00
	2-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock a	bsorbers.
Rear Axle and Suspension		
472	17,500 lb. Single-Speed - Dana S17- 140	STD
	Single reduction with Gentech Quiet Gears, synthetic lube and 190 wheel en specifying an axle ratio, check performance guidelines for startability and gra	nds. NOTE: When adeability.
68M	Multi-Leaf Springs - 19,000 lb. Cap	STD
	11-leaf. Includes 2,000 lb auxiliary springs for load stabilization.	
Wheelbase		
158WB	158" Wheelbase/84" CA/49" AF/246" OAL	STD
Frame		
534	Single Channel - Straight 'C' 12.64 SM, 50,000 PSI	STD
	632,000 RBM. High strength low alloy steel; 10.125" x 3.062" x 0.312" (257. 8.0mm).	2mm x 77.8mm x
765	Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group)	\$490.00
18D	Special Rating GVWR - Limited to 25,999 lb. GVWR	\$120.00
86C	Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	\$245.00
Exhaust		
91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter Downward facing, outlet tip.	STD
Fuel Tanks		
65A	Fuel Tank - LH 50 Gallon - Steel	STD
12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00



Selected Options (cont'd)

Electrical / Alternator / Battery

Code	Description	MSRP
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17A	175 Amp Mitsubishi Alternator	Included
	Extra heavy duty 12 Volt.	

55M Jump Start Stud - Remote Mounted \$90.00

Battery - One 900 CCA, Includes 63A STD

Steel Battery Box 12Volt. Motorcraft.

Body Builder Wiring - At End of 59C \$135.00

Frame, Combined - (ILO Standard -

Back of Cab Combined)

Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop

lamps, back up lamps. Also includes 2 additional pass through wires to cab.

Seats

881 30/70 Fixed Driver & Fixed 2-\$350.00

Passenger Bench - Vinyl

Cab Interior

N/C 600A Preferred Equipment Package 600A

- Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals - Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals

- Hydraulic Brake System - Bosch HydroMax Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.

- 175 Amp Mitsubishi Alternator Extra heavy duty 12 Volt. - Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights

- Tow Hooks, Front (2) - Frame-Mounted, Painted Black - Floor Covering - Black Vinyl - Intelligent Oil Life Monitor

Steering Column - Tilt

- Steering Wheel - Black PVC w/Integral Cruise Control Switches

90A \$735.00 Appearance Group

> Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights.

- Chrome Trimmed Air Registers w/Positive Shut-Off

- Power Equipment Group - (Included in (90A) Appearance Group) Includes power front side windows, power door locks and door trim panel.

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90P Power Equipment Group - (Included Included

in (90A) Appearance Group)

59F Four Body Builder Switches -\$125.00

Mounted in Center Instrument Panel

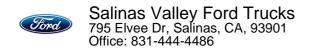
With connector access located in engine compartment. Amperages vary by switch: 10, 15, 25, 25.

21D SYNC Media System \$395.00

Includes dash mounted USB 2.0 port and redundant steering wheel SYNC controls.

586 Radio, Electronic Premium AM/FM \$280.00

Stereo, Disc



Selected Options (cont'd)

Code	Description	MSRP
	With 4 speakers, dash-mounted aux audio input jack and clock and red controls.	lundant steering wheel audio
Cab Exterior		
54J	Mirrors, Dual - Rectangular, XL2020 - 102" Width	\$30.00
	Integral spot mirror, sail type, manual fold, solid black finish.	
Miscellaneous		
PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD
Interior Colors		
E_01	Gray	N/C
Primary Colors		
YZ_01	Oxford White	N/C
Upfit Options		
0403	5/7 Dump Scezli	\$24,208.00
	5/7 Dump Scezli	
SUBTOTAL		\$86,873.00
Destination Charge		\$1,995.00
TOTAL		\$88,868.00



Pricing - Single Vehicle

			MSRP
Vehicle Pricing			
Base Vehicle Price			\$58,200.00
Options & Colors			\$4,465.00
Upfitting			\$24,208.00
Destination Charge			\$1,995.00
Subtotal			\$88,868.00
Pre-Tax Adjustments			
Code	Description		
2222	GOVERNMENT PRICE CONCESSION		-\$5,700.00
1514	SALINAS VALLEY FORD DISCOUNT		-\$9,145.00
Total			\$74,023.00
Customer Signature		Acceptance Date	



Major Equipment

(Based on selected options, shown at right) 6.8L V-10 SOHC w/SMPI 320hp TorgShift-G 6 speed automatic w/OD

- * 4-wheel ABS, hydraulic disc brakes
- * Air conditioning
- AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- * Dual manual mirrors
- * 22.5 x 8.25 white steel disc wheels
- * Message Center
- * Vinyl seats
- * 175 amp alternator
- * Audio control on steering wheel
- * Multi-leaf rear springs
- * Rear axle capacity: 17500 lbs.
- * Rear spring rating: 19000 lbs.
- * Frame Yield Strength 50000 psi
- * Axle to end of frame: 49"
- * Right mounted horizontal muffler, Right mounted horizontal tailpipe

Exterior:Oxford White Interior:Gray

- * 279/82R22.5 G BSW AS tires
- * Tinted glass
- * Bluetooth streaming audio
- Variable intermittent wipers
- * Tachometer
- * Folding low back driver bucket seat, low back passenger two person bench seat
- * 900 amp single battery
- * Side steps
- * 50.0 gal. left front fuel tank
- * Front axle capacity: 10000 lbs.
- * Front spring rating: 10000 lbs.
- * Frame section modulus: 12.6 cu.in.
- * Cab to axle: 84"
- * Transmission PTO Provision
- * Dual electric horn

Fuel Economy





Hwy N/A

Selected Options	MSRP
STANDARD VEHICLE PRICE	\$58,200.00
Preferred Equipment Package 600A	N/C
6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM	MSTD
50-State Emissions	N/C
Ford TorqShift HD 6-Speed Automatic - Double Ovless PTO Provision, with Park Pawl	
Wheels, Front 22.5x8.25 White Powder Coated Ste Hole	
Tires, Front Two 11R22.5G Goodyear Endurance rev/mile)	
Wheels, Rear 22.5x8.25 White Powder Coated Ste Hole	
Tires, Rear Four 11R22.5G Goodyear Endurance rev/mile)	,
Hydraulic Brake System - Bosch HydroMax	Included
17,500 lb. Single-Speed - Dana S17-140	STD
Multi-Leaf Springs - 19,000 lb. Cap	STD
158" Wheelbase/84" CA/49" AF/246" OAL	STD
Single Channel - Straight 'C' 12.64 SM, 50,000 PS	STD.
Single, Horizontal Muffler - Frame Mounted Right S of Cab w/Catalytic Converter	
Fuel Tank - LH 50 Gallon - Steel	STD
12 Gal. Single Tank Fuel Fill. Mandatory Charge A Based On Tank Selection	



175 Amp Mitsubishi Alternator Included
Battery - One 900 CCA, Includes Steel Battery Box STD
Paint Type - Environmentally Friendly, "3 - Wet System" STD
Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals Included
Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals Included
Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights Included
Tow Hooks, Front (2) - Frame-Mounted, Painted Black Included
Floor Covering - Black Vinyl Included
Intelligent Oil Life Monitor Included
Steering Column - Tilt Included
Steering Wheel - Black PVC w/Integral Cruise Control Switches Included
10,000 lb. Cap. Non-Driving - Dana E-1002l - I-Beam Type \$685.00
Taper-Leaf Springs, Parabolic - 10,000 lb. Cap \$125.00
30/70 Fixed Driver & Fixed 2-Passenger Bench - Vinyl \$350.00
Radio, Electronic Premium AM/FM Stereo, Disc \$280.00
Mirrors, Dual - Rectangular, XL2020 - 102" Width \$30.00
Gaseous Fuel Prep Pack \$365.00
Appearance Group \$735.00



TOTAL \$64,66	0.00
Destination Charge \$1,9	95.00
SUBTOTAL \$62,66	65.00
Gray	N/C
Oxford White	N/C
Special Rating GVWR - Limited to 25,999 lb. GVWR \$1	20.00
SYNC Media System \$3	95.00
Transmission Power Take-Off Provision \$2	95.00
Jump Start Stud - Remote Mounted \$	90.00
Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined) \$1	
Four Body Builder Switches - Mounted in Center Instrum Panel \$1	
Bumper, Front - Full Width, Chrome Plated Steel - (Incluin (90E) Exterior Appearance Group) \$4	
Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	45.00
Power Equipment Group - (Included in (90A) Appearance Group)	
Chrome Trimmed Air Registers w/Positive Shut-Off Inc	luded