



Salinas Valley Ford Trucks  
795 Elvee Dr, Salinas, CA, 93901  
Office: 831-444-4486

## Customer Proposal

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**Prepared for:**

Mr. MANY CAUNTAY  
SENIOR BUYER, CITY OF SALINAS

**Prepared by:**

STEPHEN ROTHSTEIN  
Office: 831-444-4486

**Date:** 06/24/2019

**Vehicle:** 2019 F-650 Gas Base  
Regular Cab





## Selected Options

Code	Description	MSRP
<b>Base Vehicle</b>		
F6A	Base Vehicle Price (F6A)	\$58,200.00
<b>Engines</b>		
99Y	6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM  Torque: 460 ft.lbs. @ 3000 rpm.	STD
425	50-State Emissions	N/C
98G	Gaseous Fuel Prep Pack  <small>CNG/LPG Engine Prep, Includes Hardened Engine Intake Valves, Exhaust Valves and Valve Seats. NOTE: This package DOES NOT include CNG/LPG fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with a Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/LPG fueled vehicle.</small>	\$365.00
<b>Transmissions</b>		
44P	Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl	STD
41B	Transmission Power Take-Off Provision	\$295.00
<b>Front Wheels &amp; Tires</b>		
643	Wheels, Front 22.5x8.25 White Powder Coated Steel, 10-Hole  <small>(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.</small>	STD
TCG	Tires, Front Two 11R22.5G Goodyear Endurance RSA (496 rev/mile)	STD
<b>Rear Wheels &amp; Tires</b>		
663	Wheels, Rear 22.5x8.25 White Powder Coated Steel, 10-Hole  <small>(285.75MM BC) hub piloted, flanged nut, metric mount, 8.25 DC rims; with steel hubs.</small>	STD
RCG	Tires, Rear Four 11R22.5G Goodyear Endurance RSA (496 rev/mile)	STD
<b>Brakes</b>		
67J	Hydraulic Brake System - Bosch HydroMax  <small>Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver.</small>	Included

## Front Axle and Suspension

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



## Selected Options (cont'd)

Code	Description	MSRP
43N	10,000 lb. Cap. Non-Driving - Dana E-1002I - I-Beam Type  WARNING! The selection of this Axle may cause the GVWR to exceed 26,000 lbs., with CDL Implications.	\$685.00
61C	Taper-Leaf Springs, Parabolic - 10,000 lb. Cap  2-leaf, 62" x 3.15". Also includes, standard duty, dual, double acting shock absorbers.	\$125.00
<b>Rear Axle and Suspension</b>		
472	17,500 lb. Single-Speed - Dana S17-140  Single reduction with Gentech Quiet Gears, synthetic lube and 190 wheel ends. NOTE: When specifying an axle ratio, check performance guidelines for startability and gradeability.	STD
68M	Multi-Leaf Springs - 19,000 lb. Cap  11-leaf. Includes 2,000 lb auxiliary springs for load stabilization.	STD
<b>Wheelbase</b>		
158WB	158" Wheelbase/84" CA/49" AF/246" OAL	STD
<b>Frame</b>		
534	Single Channel - Straight 'C' 12.64 SM, 50,000 PSI  632,000 RBM. High strength low alloy steel; 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm).	STD
765	Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group)	\$490.00
18D	Special Rating GVWR - Limited to 25,999 lb. GVWR	\$120.00
86C	Chrome Grille Surround - (Included in (90E) Exterior Appearance Group)	\$245.00
<b>Exhaust</b>		
91H	Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter  Downward facing, outlet tip.	STD
<b>Fuel Tanks</b>		
65A	Fuel Tank - LH 50 Gallon - Steel	STD
12	12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection	\$0.00

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## Selected Options (cont'd)

Code	Description	MSRP
<b>Electrical / Alternator / Battery</b>		
17A	175 Amp Mitsubishi Alternator <i>Extra heavy duty 12 Volt.</i>	Included
55M	Jump Start Stud - Remote Mounted	\$90.00
63A	Battery - One 900 CCA, Includes Steel Battery Box <i>12Volt, Motorcraft.</i>	STD
59C	Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined) <i>Includes sealed connectors for 2 ground circuits, with combined left/stop, combined right/stop, stop lamps, back up lamps. Also includes 2 additional pass through wires to cab.</i>	\$135.00
<b>Seats</b>		
881	30/70 Fixed Driver & Fixed 2-Passenger Bench - Vinyl	\$350.00
<b>Cab Interior</b>		
600A	Preferred Equipment Package 600A <i>Includes: - Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals - Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals - Hydraulic Brake System - Bosch HydroMax Full power with automatic adjustment, 4-channel ABS antilock brake system. Includes 12" x 3" (Bosch) DSSA type rear axle mounted parking brake, Orscheln lever control, right of driver. - 175 Amp Mitsubishi Alternator Extra heavy duty 12 Volt. - Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights - Tow Hooks, Front (2) - Frame-Mounted, Painted Black - Floor Covering - Black Vinyl - Intelligent Oil Life Monitor - Steering Column - Tilt - Steering Wheel - Black PVC w/Integral Cruise Control Switches</i>	N/C
90A	Appearance Group <i>Includes front-mounted overhead console with dual sunglass bins and integral front map reading lights. Includes: - Chrome Trimmed Air Registers w/Positive Shut-Off - Power Equipment Group - (Included in (90A) Appearance Group) Includes power front side windows, power door locks and door trim panel.</i>	\$735.00
90P	Power Equipment Group - (Included in (90A) Appearance Group) <i>Includes power front side windows, power door locks and door trim panel.</i>	Included
59F	Four Body Builder Switches - Mounted in Center Instrument Panel <i>With connector access located in engine compartment. Amperages vary by switch: 10, 15, 25, 25.</i>	\$125.00
21D	SYNC Media System <i>Includes dash mounted USB 2.0 port and redundant steering wheel SYNC controls.</i>	\$395.00
586	Radio, Electronic Premium AM/FM Stereo, Disc	\$280.00

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## Selected Options (cont'd)

Code	Description	MSRP
<i>With 4 speakers, dash-mounted aux audio input jack and clock and redundant steering wheel audio controls.</i>		
<b>Cab Exterior</b>		
54J	Mirrors, Dual - Rectangular, XL2020 - 102" Width <i>Integral spot mirror, sail type, manual fold, solid black finish.</i>	\$30.00
<b>Miscellaneous</b>		
PAINT	Paint Type - Environmentally Friendly, "3 - Wet System"	STD
<b>Interior Colors</b>		
E_01	Gray	N/C
<b>Primary Colors</b>		
YZ_01	Oxford White	N/C
<b>Upfit Options</b>		
0403	5/7 Dump Scezli <i>5/7 Dump Scezli</i>	\$24,208.00
SUBTOTAL		\$86,873.00
Destination Charge		\$1,995.00
TOTAL		\$88,868.00

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## Pricing - Single Vehicle

### MSRP

#### Vehicle Pricing

Base Vehicle Price	\$58,200.00
Options & Colors	\$4,465.00
Upfitting	\$24,208.00
Destination Charge	\$1,995.00
<b>Subtotal</b>	<b>\$88,868.00</b>

#### Pre-Tax Adjustments

Code	Description	
2222	GOVERNMENT PRICE CONCESSION	-\$5,700.00
1514	SALINAS VALLEY FORD DISCOUNT	-\$9,145.00

<b>Total</b>	<b>\$74,023.00</b>
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Customer Signature

Acceptance Date

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By: STEPHEN ROTHSTEIN Date: 06/24/2019



## Major Equipment

(Based on selected options, shown at right)

6.8L V-10 SOHC w/SMPI 320hp  
TorqShift-G 6 speed automatic w/OD

- \* 4-wheel ABS, hydraulic disc brakes
- \* Air conditioning
- \* AM/FM stereo with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control
- \* Dual manual mirrors
- \* 22.5 x 8.25 white steel disc wheels
- \* Message Center
- \* Vinyl seats
- \* 175 amp alternator
- \* Audio control on steering wheel
- \* Multi-leaf rear springs
- \* Rear axle capacity: 17500 lbs.
- \* Rear spring rating: 19000 lbs.
- \* Frame Yield Strength 50000 psi
- \* Axle to end of frame: 49"
- \* Right mounted horizontal muffler, Right mounted horizontal tailpipe

Exterior:Oxford White  
Interior:Gray

- \* 279/82R22.5 G BSW AS tires
- \* Tinted glass
- \* Bluetooth streaming audio
- \* Variable intermittent wipers
- \* Tachometer
- \* Folding low back driver bucket seat, low back passenger two person bench seat
- \* 900 amp single battery
- \* Side steps
- \* 50.0 gal. left front fuel tank
- \* Front axle capacity: 10000 lbs.
- \* Front spring rating: 10000 lbs.
- \* Frame section modulus: 12.6 cu.in.
- \* Cab to axle: 84"
- \* Transmission PTO Provision
- \* Dual electric horn

## Fuel Economy

City  
N/A



Hwy  
N/A

## Selected Options

MSRP

STANDARD VEHICLE PRICE .....	\$58,200.00
Preferred Equipment Package 600A .....	N/C
6.8L 3V SEFI V10 Gasoline - 320 HP @ 3900 RPM .....	STD
50-State Emissions .....	N/C
Ford TorqShift HD 6-Speed Automatic - Double Overdrive, less PTO Provision, with Park Pawl .....	STD
Wheels, Front 22.5x8.25 White Powder Coated Steel, 10-Hole .....	STD
Tires, Front Two 11R22.5G Goodyear Endurance RSA (496 rev/mile) .....	STD
Wheels, Rear 22.5x8.25 White Powder Coated Steel, 10-Hole .....	STD
Tires, Rear Four 11R22.5G Goodyear Endurance RSA (496 rev/mile) .....	STD
Hydraulic Brake System - Bosch HydroMax .....	Included
17,500 lb. Single-Speed - Dana S17-140 .....	STD
Multi-Leaf Springs - 19,000 lb. Cap .....	STD
158" Wheelbase/84" CA/49" AF/246" OAL .....	STD
Single Channel - Straight 'C' 12.64 SM, 50,000 PSI .....	STD
Single, Horizontal Muffler - Frame Mounted Right Side Back of Cab w/Catalytic Converter .....	STD
Fuel Tank - LH 50 Gallon - Steel .....	STD
12 Gal. Single Tank Fuel Fill. Mandatory Charge Applied, Based On Tank Selection .....	\$0.00

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**2019 F-650 Gas, Regular Cab**  
Regular Cab Base(F6A)  
Price Level: 925

175 Amp Mitsubishi Alternator .....	Included
Battery - One 900 CCA, Includes Steel Battery Box .....	STD
Paint Type - Environmentally Friendly, "3 - Wet System" ..	STD
Wheel Seals, Front - Oil lubricated, SKF ScotSeal PlusXL Seals .....	Included
Wheel Seals, Rear - Oil lubricated, SKF ScotSeal PlusXL Seals .....	Included
Lights - Roof Marker/Clearance - Amber Lenses, 5 Lights .....	Included
Tow Hooks, Front (2) - Frame-Mounted, Painted Black .....	Included
Floor Covering - Black Vinyl .....	Included
Intelligent Oil Life Monitor .....	Included
Steering Column - Tilt .....	Included
Steering Wheel - Black PVC w/Integral Cruise Control Switches .....	Included
10,000 lb. Cap. Non-Driving - Dana E-1002I - I-Beam Type .....	\$685.00
Taper-Leaf Springs, Parabolic - 10,000 lb. Cap .....	\$125.00
30/70 Fixed Driver & Fixed 2-Passenger Bench - Vinyl .....	\$350.00
Radio, Electronic Premium AM/FM Stereo, Disc .....	\$280.00
Mirrors, Dual - Rectangular, XL2020 - 102" Width .....	\$30.00
Gaseous Fuel Prep Pack .....	\$365.00
Appearance Group .....	\$735.00

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**2019 F-650 Gas, Regular Cab**  
Regular Cab Base(F6A)  
Price Level: 925

Chrome Trimmed Air Registers w/Positive Shut-Off . . .	Included
Power Equipment Group - (Included in (90A) Appearance Group) . . . . .	Included
Chrome Grille Surround - (Included in (90E) Exterior Appearance Group) . . . . .	\$245.00
Bumper, Front - Full Width, Chrome Plated Steel - (Included in (90E) Exterior Appearance Group) . . . . .	\$490.00
Four Body Builder Switches - Mounted in Center Instrument Panel . . . . .	\$125.00
Body Builder Wiring - At End of Frame, Combined - (ILO Standard - Back of Cab Combined) . . . . .	\$135.00
Jump Start Stud - Remote Mounted . . . . .	\$90.00
Transmission Power Take-Off Provision . . . . .	\$295.00
SYNC Media System . . . . .	\$395.00
Special Rating GVWR - Limited to 25,999 lb. GVWR .	\$120.00
Oxford White . . . . .	N/C
Gray . . . . .	N/C
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SUBTOTAL . . . . .	\$62,665.00
Destination Charge . . . . .	\$1,995.00
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<b>TOTAL . . . . .</b>	<b>\$64,660.00</b>

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