



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: AUGUST 27, 2019

DEPARTMENT: POLICE DEPARTMENT

FROM: ADELE FRESÉ, CHIEF OF POLICE

BY: STEPHEN CRAIG, SERGEANT

TITLE: DIRECT PURCHASE OF 160 IPHONE X R FOR SALINAS POLICE PERSONNEL

RECOMMENDED MOTION:

It is recommended that City Council adopt a resolution authorizing the direct purchase of 160 iPhone X R Cellular Phones.

RECOMMENDATION:

It is recommended that City Council approve the recommended motion to purchase this equipment in order to facilitate provision of smart cellular telephones to Salinas Police personnel.

DISCUSSION:

The Salinas Police Department currently has approximately 100 uniformed personnel assigned to Patrol functions and an additional 60 personnel assigned to other functions including Investigations, SWAT, Violence Suppression Task Force (VSTF), Animal Control, and Abandoned Vehicle enforcement. Currently the department does not supply smart cellular phones to officers outside of Investigations, VSTF, and SWAT. The smart cellular phones currently issued to those specific personnel are the outdated iPhone 6S. The monthly sustainment costs associated with the Salinas Police Department's current cellular phones is \$4,072.00 for 54 cellular phones and 10 cellular tablet devices under a Verizon Mobile Share Plan. The annual cost of this program (service for the equipment) is \$48,864.00.

Police personnel use cellular phones for numerous work-related matters such as the two-factor identification when logging in to the City of Salinas Mobile Computer Terminal system, voice calling victims, witnesses, and suspects, and occasionally sending and receiving time sensitive text messages. Personnel who are required to complete police reports are normally issued an iPod Touch device for dictation. The issuance of the new smart phone devices will eliminate the need for the iPod Touch and represents a savings of approximately \$200.00 per employee.

The Salinas Police Department is currently exploring options for a new Records Management System where having cellular access to network data in the field will prove to be beneficial for streamlining the report taking process. Additionally, with improvements in police technology, these cellular phones will assist field personnel with the rapid secure exchange of information between them and community members. The purchase of these cellular phones will have the added benefit of allowing department members who are subpoenaed for court appearances to provide their department issued cellular phone number to the District Attorney's Office and to be placed "On-Call". The Monterey County District Attorney's Office is also going toward a cellular phone based subpoena system that requires the user to have a smart cellular phone device. This "ISubpeona program is projected to reduce court related overtime costs by 25% for member agencies.

During the month of July 2019, Salinas Police Department members submitted 151.50 hours of overtime associated with court appearances, costing an approximate \$10,434.41. Of those overtime hours, approximately 54.5% were paid for department members who did not testify and would have benefited from being placed "On Call" or using the ISubpeona service. This would represent a significant savings in salaries for the subpoenaed employees.

The Salinas Police Department has selected the iPhone XR by Apple due to their proven track record of reliability and a range of groundbreaking security features. The cost of purchasing 160 iPhone XR cellular phones through AT&T with a two-year service contract is \$199.00 per device for a total cost of \$31,840.00. AT&T has provided a sign-up bill credit bonus in the amount of \$32,000.00 which covers the cost of the new cellular phones. The monthly sustainment costs for 140 cellular phones without hotspot and 20 cellular phones with hotspot will be \$8,900.00 under AT&T's Unlimited Data Plan. The annual cost for this program will be \$106,800.00.

During any emergency or disaster event, reliable communications between public safety personnel is of the utmost importance. Due to the design of cellular towers, these towers are only capable of processing a finite amount of cellular traffic and data messages. Both locally and nationally, there have been incidents when public safety personnel have not been able to communicate via cellular phone due to a high volume of traffic to local cellular towers. AT&T has recognized this deficiency in public safety communications and has designed a proprietary system for prioritizing cellular phones affiliated with public safety agencies. This prioritization system is marketed as "First Net" and will allow public safety cellular communications to continue independent of standard cellular tower traffic.

This report has not been viewed by any Committee.

CEQA CONSIDERATION:

The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

1. Economic Diversity and Prosperity: This item does not specifically relate to one of the Council's Strategic Plans or Goals.
2. Safe, Livable Community: Relates specifically under the objective "Update Technology in Public Safety."
3. Effective, Sustainable Government: This item does not specifically relate to one of the Council's Strategic Plans or Goals.
4. Well Planned City and Excellent Infrastructure: This item does not specifically relate to one of the Council's Strategic Plans or Goals.
5. Quality of Life: This item does not specifically relate to one of the Council's Strategic Plans or Goals.

DEPARTMENTAL COORDINATION

The Police Department will coordinate with the Purchasing Division on the purchase of the equipment and the service, if approved by the City Council.

FISCAL AND SUSTAINABILITY IMPACT:

There are funds available in the current 2019-2020 fiscal year budget in account 1000.40.4130-63.1160 Outside Services Cell Phones and a supplemental appropriation of \$70,000 will complete the budget for the first year of the phones and annual plan. The initial expense will be a total of \$138,640 with a credit of \$32,000 reimbursed by the third billing cycle. For a final cost of \$106,640.

ATTACHMENTS:

Resolution
Cellular Phone Plan Quotation

RESOLUTION NO. _____ (N.C.S.)

**A RESOLUTION AUTHORIZING THE DIRECT PURCHASE OF MOBILE PHONES
AND SERVICE FOR THE SALINAS POLICE DEPARTMENT**

WHEREAS, Salinas Police Department personnel use mobile phones for a variety of purposes; and

WHEREAS, the current mobile phones and related equipment are outdated and result in inefficiencies; and

WHEREAS, the Department has identified replacement equipment and improved service which will result in updated, more-reliable equipment and service, which are expected to result in greater efficiencies and cost-effectiveness within the Department; and

WHEREAS, the City Council may approve the direct purchase of equipment, supplies, and/or services pursuant to Salinas Municipal Code Section 12-27 when due to the nature of the purchase, low-bid based competition is not likely to serve the best interests of the City, yield the best value to the City, or result in a lower price; and

WHEREAS, the City Council finds that the direct purchase of the proposed equipment and service will result in greater efficiencies within the Salinas Police Department, thereby result in cost-efficiencies and savings to the benefit of the City's General Fund and therefore determines that a low-based competitive bid process will not serve the best interests of the City; and

WHEREAS, the City Council further finds that pursuant to Salinas Municipal Code Section 12-28.080 the proposed purchase may be made without application of the local purchasing preference.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF SALINAS the proposed purchase of equipment and service as shown on the attached proposal is approved up to the amount of \$106,800 per year, adjusted annually pursuant to the terms of the proposal; and

BE IT FURTHER RESOLVED that a supplemental appropriation is approved for \$70,000 to account 1000.40.4130-63.1160; and

BE IT FURTHER RESOLVED that the Purchasing Agent is hereby authorized to take whatever actions may be necessary to complete the purchases approved by this Resolution.

PASSED AND APPROVED this 27th day of August 2019, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

APPROVED:

Joe Gunter, Mayor

ATTEST:

Patricia M. Barajas, City Clerk