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I. Business Mobility Solution --- FOR EXISTING 54 LINES

Unlimited Plan:	Rate	QTY	TOTAL Rate
Unlimited Data Phone Access (without Hotspot)	\$ 55.00	54	\$ 2,970.00

DEVICE / EQUIPMENT BREAKDOWN (One-Time Charge)

iPhone XR on 2yr Term per equipment (from retail price of \$749.99)	\$ 199.00		
Monthly Service Fee:			\$ 2,970.00

II. Business Mobility Solution --- FOR PROPOSED 160 LINES

Unlimited Plan:	Rate	QTY	TOTAL Rate
Unlimited Data Phone Access (without Hotspot)	\$ 55.00	140	\$ 7,700.00
Unlimited Data Phone Access (with Hotspot)	\$ 60.00	20	\$ 1,200.00

DEVICE / EQUIPMENT BREAKDOWN (One-Time Charge)

iPhone XR on 2yr Term per equipment (from retail price of \$749.99)	\$ 199.00		
Monthly Service Fee:			\$ 8,900.00

To include hotspot on the plan \$5 per line

Exclusive of Government Taxes and Fees

Buy Back program option for current devices or extra devices

TIMELINE:

Purchase Order receipt or Signed Proposal

Initiate activation of 1st batch of lines - 100 smartphones for overnight delivery

Receipt of equipment - Mobile Retail Team to assist in basic set up, if needed.

Activation of 2nd batch of lines - 50 PORTS from Verizon to AT&T (Salinas PD to advise exact dates of employee availability)

SIGN UP BILL CREDIT BONUS* *	\$ 32,000.00
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Credit will reflect on the account 2-3 bill cycle

Bundled bonus (phone lines with enrolled device on 2yr Term - Limited Time Offer (subject to change)