

REPORT TO THE CITY COUNCIL

City of Salinas, California

DATE: August 16, 2016

FROM: Edmond A. Rodriguez, Fire Chief

BY: Michele Vaughn, Administrative Captain

SUBJECT: **Direct Purchase of Three (3) Hybrid Vehicles for Fire Prevention Staff**

RECOMMENDATION:

It is recommended that the City Council approve a resolution authorizing the direct purchase of three (3) new fire prevention vehicles from Salinas Valley Ford in an amount not to exceed \$75,000.

DISCUSSION:

The Fire Prevention Bureau is in need of three (3) new vehicles to be utilized by the Fire Inspectors.

After evaluation, staff has identified the Ford Fusion Hybrid as the appropriate vehicle for the prevention division. This vehicle will help to support the citywide Green Initiatives while helping to reduce fuel expenditures in the future.

Salinas Valley Ford, through competitive pricing, vehicle year, and “green initiative” rebates, is able to offer pricing below the state contract price for the selected vehicle. This supports the local purchasing policy currently in place. The total cost to purchase the three (3) vehicles is \$74,429.64.

City Council has the authority to approve purchases without a formal bid process under Salinas City Code section 12-27 and Section 12-28.080.

ISSUE:

Shall the City Council approve the direct purchase of three (3) Ford Fusion Hybrid vehicles for the Fire Prevention Bureau from Salinas Valley Ford for the total cost not to exceed \$75,000?

FISCAL IMPACT:

Funds for this purchase are available in the approved 2016-2017 Capital Improvement Budget. Project number 9210.

TIME CONSIDERATIONS:

The 2017 vehicle models are coming out within the next few months and the pricing is approximately 5%-7% more than the current 2016 models.

ALTERNATIVES/IMPLICATIONS:

The alternative is to not approve the direct purchase and direct staff to go to competitive bid. This will delay the purchase, put the process into the new model year, which will translate to increased cost of the vehicles and may put the purchase outside of the parameters of the local purchasing policy.

CITY COUNCIL GOALS:

The adoption by Council of this purchase agreement supports the following goals:

- Economic Diversity and Prosperity
- Safe, livable community
- Effective sustainable government
- Excellent Infrastructure

CONCLUSIONS:

Staff recommends Council approve the direct purchase of three (3) Ford Fusion Hybrid vehicles from Salinas Valley Ford for \$74,429.64. Maintaining safe vehicles is vital in delivery of essential services and professionalism. Purchasing locally and reducing our carbon footprint ensures the city receives the best value and supports our local economy and environment.

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