## EXHIBIT C

## Inclusionary Income Limits and Affordable Rents

FY 2016 State Median Household Income = \$ 68,700
SALINAS MSA
The U.S. Department of Housing \& Urban Development defines "very low income" as less than or equal to $50 \%$ of area median. "Low income" is defined as less than or equal to $80 \%$ of area median. "Moderate" is $120 \%$ of median. In all cases, income figures are adjusted by household size. Figures in this table are from HUD and State of CA HCD websites. Note that the below table should only be used to income qualify a prospective tenant. Updated 08/09/2016.

State Income Limits (State Median Household Income =\$68,700)

|  | 1 Person | 2 Person | 3 Person | 4 Person | 5 Person | 6 Person | 7 Person |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 Person |  |  |  |  |  |  |  |
| Very Low | 26,650 | 30,450 | 34,250 | 38,050 | 41,100 | 44,150 | 47,200 |
| Low | 42,650 | 48,750 | 54,850 | 60,900 | 65,800 | 70,650 | 75,550 |
| Median | $\mathbf{4 8 , 1 0 0}$ | 54,950 | $\mathbf{6 1 , 8 5 0}$ | $\mathbf{6 8 , 7 0 0}$ | $\mathbf{7 4 , 2 0 0}$ | $\mathbf{7 9 , 7 0 0}$ | $\mathbf{8 5 , 2 0 0}$ |
| Moderate | 57,700 | 65,950 | 74,200 | 80,400 |  |  |  |

CITY OF SALINAS Inclusionary Housing Programs (using current ordinance)

- Rents on affordable units for very low income households are calculated at $30 \%$ of $50 \%$ of the median.
- Rents on affordable units for lower income households are calculated at $30 \%$ of $60 \%$ of the median.
- Rents on affordable units for Moderate income households are calculated at $30 \%$ of $110 \%$ of the median.
- If tenant pays utilities, then the maximum rent is to be reduced by the Housing Authority of the County of Monterey most recently calculated utility allowances.

MAXIMUM Monthly Rent Levels where landlord pays all utilities (water, gas, electricity, and garbage). Below table shows the calculated rents that are derived by the Median Income per household size. Do not recalculate rents.

| \# of bedrooms | Studio | One | Two | Three | Four | Five | Six |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| VERY LOW | 1 Person | 2 Person | 3 Person | 4 Person | 5 Person | 6 Person | 7 Person | 8 Person |
| 50\% of Median | 2,004 | 2,290 | 2,577 | 2,863 | 3,092 | 3,321 | 3,550 | 3,779 |
| $=$ Mo. Rent | 601 | 687 | 773 | 859 | 928 | 996 | 1,065 | 1,134 |


| LOW | 1 Person | 2 Person | 3 Person | 4 Person | 5 Person | 6 Person | 7 Person | 8 Person |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $60 \%$ of Median | 2,405 | 2,748 | 3,093 | 3,435 | 3,710 | 3,985 | 4,260 | 4,535 |
| $=$ Mo. Rent | 722 | 824 | 928 | 1,031 | 1,113 | 1,196 | 1,278 | 1,361 |


| MODERATE | 1 Person | 2 Person | 3 Person | 4 Person | 5 Person | 6 Person | 7 Person | 8 Person |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 110\% of Median | 4,409 | 5,037 | 5,670 | 6,298 | 6,802 | 7,306 | 7,810 | 8,314 |
| $=$ Mo. Rent | 1,323 | 1,511 | 1,701 | 1,889 | 2,041 | 2,192 | 2,343 | 2,494 |

