

Prepared for: , CITY OF SALINAS

2019 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 950



Client Proposal

Prepared by:
STEPHEN ROTHSTEIN
Office: 831-444-4486
Quote ID: 1119193
Date: 11/22/2019



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CITY OF SALINAS

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Salinas Valley Ford Trucks | 795 Elvee Dr Salinas CA | 93901

2019 F-250 4x2 SD Regular Cab 8' box 142" WB SRW XL (F2A)

Price Level: 950 | Quote ID: 1119193

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F2A	Base Vehicle Price (F2A)	\$33,150.00
Packages		
600A	Order Code 600A <i>Includes:</i> - Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel Flex-Fuel badge on fleet orders only. - Transmission: TorqShift-G 6-Spd Auto w/SelectShift - 3.73 Axle Ratio - GVWR: 10,000 lb Payload Package - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar.	N/C
Powertrain		
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel <i>Flex-Fuel badge on fleet orders only.</i>	Included
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,000 lb Payload Package	Included
Wheels & Tires		
TCH	Tires: LT275/65Rx18E BSW A/S	Included
648	Wheels: 18" Sparkle Silver Painted Cast Aluminum <i>Includes bright hub covers/center ornaments.</i>	Included
512	Spare Tire, Wheel, Carrier & Jack Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered.	\$295.00
Seats & Seat Trim		
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included

Other Options

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As Configured Vehicle (cont'd)

Code	Description	MSRP
142WB	142" Wheelbase	STD
PAINT	Monotone Paint Application	STD
17S	STX Appearance Package <i>Includes STX fender vent badge.</i> <i>Includes:</i> - Radio: AM/FM Stereo/MP3 Player <i>Includes 4 speakers.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.</i> - Bright Chrome Grille - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control - Wheels: 18" Sparkle Silver Painted Cast Aluminum <i>Includes bright hub covers/center ornaments.</i> - Tires: LT275/65Rx18E BSW A/S	\$1,690.00
90L	Power Equipment Group <i>Deletes passenger-side lock cylinder. Includes upgraded door trim panel.</i> <i>Includes:</i> - Accessory Delay - Manual Telescoping/Folding Trailer Tow Mirrors <i>Includes power heated glass, heated convex spotter mirror and integrated clearance lights and turn signal indicators.</i> - Advanced Security Pack <i>Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.</i> - Power Locks - Power Tailgate Lock - Power Front Seat Windows <i>Includes 1-touch up/down driver/passenger window.</i> - Remote Keyless Entry	\$915.00
63R	Heavy-Service Package for Pickup Box Delete <i>Includes heavy-service front springs (200 lbs. upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and rear auxiliary springs. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability.</i> <i>Includes:</i> - Rear Stabilizer Bar	\$125.00
66D	Pickup Box Delete <i>Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs.GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements).</i> <i>Includes:</i> - Rear Bumper Delete	-\$625.00
52B	Trailer Brake Controller <i>Verified to be compatible with select electric over hydraulic brakes. Includes smart trailer tow connector.</i>	\$270.00
872	Rear View Camera & Prep Kit	\$415.00

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As Configured Vehicle (cont'd)

Code	Description	MSRP
	<i>Pre-installed content includes cab wiring, frame wiring to the rear most cross member and video display with electronic mirror and 4" display. Upfitters kit includes camera with mounting bracket, 14' jumper wire and camera mounting and aiming instructions.</i>	
66S	Upfitter Switches (6) <i>Located in overhead console. Includes: - Extra Heavy-Duty 200 Amp Alternator</i>	\$165.00
585_	Radio: AM/FM Stereo/MP3 Player <i>Includes 4 speakers. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-charging USB port and steering wheel audio controls.</i>	Included

Emissions

425	50-State Emissions System	STD
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Interior Colors

AS_01	Medium Earth Gray	N/C
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Primary Colors

Z1_01	Oxford White	N/C
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Upfit Options

4411	8' Royal Utility Body <i>8' ROYAL TRADEMASTER UTILITY BODY 40"H ROYAL 9' UTILITY SRW OPEN TOP LI ALUMINUM LID COVERS, APPEARANCE PKG, LADDER RACK, CLASS 4 HITCH AND 7 PRONG RV PLUG, WEIGHT CERTIFICATE.</i>	\$11,120.00
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SUBTOTAL	\$47,520.00
Destination Charge	\$1,595.00
TOTAL	\$49,115.00

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Pricing Summary - Single Vehicle**MSRP***Vehicle Pricing*

Base Vehicle Price	\$33,150.00
Options & Colors	\$3,250.00
Upfitting	\$11,120.00
Destination Charge	\$1,595.00

Subtotal	\$49,115.00
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Pre-Tax Adjustments

Code	Description	
1514	SALINAS VALLEY FORD DISCOUNT	-\$5,429.00
090519	Government Price Conception	-\$8,490.00

Subtotal	\$35,196.00
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Sales Taxes

Code	Description	
2015	Sales Tax	\$3,263.49

Subtotal	\$38,459.49
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Post-Tax Adjustments

Code	Description	
5454	DOC FEE	\$85.00
DOC	Electronic Filing Fee	\$30.00
TIRE FEE	TIRE FEE	\$8.75

Total	\$38,583.24
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Customer Signature_____
Acceptance Date

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Major Equipment

(Based on selected options, shown at right)

6.2L V-8 SOHC w/SMPI 385hp

TorqShift-G 6 speed automatic w/OD

- * 4-wheel ABS
- * Traction control
- * Battery with run down protection
- * Advance Trac w/Roll Stability Control
- * Tinted glass
- * Bluetooth streaming audio
- * Dual power remote heated mirrors
- * 18 x 8 aluminum wheels
- * Driver and front passenger seat mounted side airbags
- * Tachometer
- * Reclining front split-bench seats
- * Class V hitch
- * Rear axle capacity: 6200 lbs.
- * Rear spring rating: 6340 lbs.
- * Frame Yield Strength 50000 psi
- * Axle to end of frame: 47.6"

Exterior: Oxford White

Interior: Medium Earth Gray

- * Brake assistance
- * LT 275/65R18 E BSW AS S-rated tires
- * Firm suspension
- * Air conditioning
- * AM/FM stereo with seek-scan, external memory control
- * Daytime running
- * Variable intermittent wipers
- * Dual front airbags w/passenger cancel
- * SecuriLock immobilizer
- * Message Center
- * Audio control on steering wheel
- * Front axle capacity: 5250 lbs.
- * Front spring rating: 4100 lbs.
- * Frame section modulus: 10.7 cu.in.
- * Cab to axle: 56.1"

Fuel Economy

As Configured Vehicle

MSRP

STANDARD VEHICLE PRICE	\$33,150.00
Order Code 600A	N/C
142" Wheelbase	STD
Monotone Paint Application	STD
50-State Emissions System	STD
Rear View Camera & Prep Kit	\$415.00
Pickup Box Delete	-\$625.00
Upfitter Switches (6)	\$165.00
Heavy-Service Package for Pickup Box Delete	\$125.00
Trailer Brake Controller	\$270.00
Spare Tire, Wheel, Carrier & Jack	\$295.00
STX Appearance Package	\$1,690.00
Power Equipment Group	\$915.00
Oxford White	N/C
Medium Earth Gray	N/C
Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	Included
Transmission: TorqShift-G 6-Spd Auto w/SelectShift	Included
3.73 Axle Ratio	Included
GVWR: 10,000 lb Payload Package	Included

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City

N/A

**Hwy**

N/A

As Configured Vehicle**MSRP**

HD Vinyl 40/20/40 Split Bench Seat	Included
Rear Bumper Delete	Included
Extra Heavy-Duty 200 Amp Alternator	Included
Rear Stabilizer Bar	Included
Radio: AM/FM Stereo/MP3 Player	Included
SYNC Communications & Entertainment System	Included
Bright Chrome Grille	Included
Bright Chrome Hub Covers & Center Ornaments	Included
Chrome Front Bumper	Included
Steering Wheel-Mounted Cruise Control	Included
Wheels: 18" Sparkle Silver Painted Cast Aluminum ..	Included
Tires: LT275/65Rx18E BSW A/S	Included
Accessory Delay	Included
Manual Telescoping/Folding Trailer Tow Mirrors	Included
Advanced Security Pack	Included
Power Locks	Included
Power Tailgate Lock	Included
Power Front Seat Windows	Included
Remote Keyless Entry	Included

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<i>As Configured Vehicle</i>	MSRP
SUBTOTAL	\$36,400.00
Destination Charge	\$1,595.00
TOTAL	\$37,995.00

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