



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: NOVEMBER 17, 2020

DEPARTMENT: SALINAS POLICE DEPARTMENT

FROM: ADELE FRESÉ, CHIEF OF POLICE

BY: TONYA ERICKSON, MANAGEMENT ANALYST

TITLE: PAYMENT FOR SUBSCRIPTION-BASED SHOTSPOTTER FLEX
GUNFIRE LOCATION, ALERT AND ANALYSIS SERVICE

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing payment of \$455,000 for the Annual Subscription Services for ShotSpotter Flex Gunfire Location, Alert and Analysis Service to cover the period December 14, 2020 through December 13, 2021.

RECOMMENDATION:

Staff recommends that City Council approve a Resolution authorizing payment of \$455,000 for Annual Subscription Services for ShotSpotter Flex Gunfire Location, Alert and Analysis Service, per the terms and conditions of the existing Agreement, to cover the period December 14, 2020 through December 13, 2021.

EXECUTIVE SUMMARY:

On August 31, 2016, the Salinas Police Department entered into an agreement with ShotSpotter Flex for the purchase of the subscription-based ShotSpotter Flex Gunfire Location, Alert and Analysis Service. This agreement included the service initiation and startup, as well as a three-year subscription which ended December 13, 2019. On February 25, 2020, the City Council approved a new Agreement to continue services and payment was made to continue services through December 13, 2020. Staff is requesting approval of payment for the Annual Subscription Services for the period December 14, 2020 through December 13, 2021 under the terms and conditions of the existing agreement.

BACKGROUND:

ShotSpotter Flex helps law enforcement agencies by directing police officers to the precise location of gunfire incidents within seconds of the shots being fired. ShotSpotter uses acoustic sensors placed throughout the city to identify when and where gunfire occurs. There is no video component and ShotSpotter sensors cannot record voices. The sensors are deployed to cover

those areas of Salinas where gunfire is most likely to occur, based on data collection. ShotSpotter is currently used in more than 100 cities worldwide.

On August 31, 2016, the Salinas Police Department entered into an agreement with ShotSpotter Flex for the purchase of the subscription-based service, including installation of all equipment and sensors, initiation and startup, as well as a three-year subscription which ended December 13, 2019. ShotSpotter was integrated into the Monterey County Dispatch Center subsequent to the original agreement. On February 25, 2020 the City Council approved a new Agreement to maintain service. The Police Department desires to maintain the ShotSpotter Flex subscription service and requests approval of the \$455,000 payment for Annual Subscription Services to cover the period December 14, 2020 through December 13, 2021. Terms and conditions of the existing Agreement shall apply. ShotSpotter is located in Newark, California and there are no local vendors for this service.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

Approving the proposed resolution will support the City Council's Strategic Plan Goal of Public Safety – maintaining existing community policing policies and to provide emergency medical services in a cost effective and responsive manner.

DEPARTMENTAL COORDINATION:

The Police Department will coordinate with the Finance Department during the purchasing process.

FISCAL AND SUSTAINABILITY IMPACT:

Funds for this service were included in the FY 2020-21 Budget and account 1000.40.4130-63.4980 will be used for payment of the \$455,000 annual subscription fee.

ATTACHMENTS:

Resolution
ShotSpotter Renewal Quote
ShotSpotter Flex Services Agreement