



CITY OF SALINAS COUNCIL STAFF REPORT

DATE: AUGUST 24, 2021

DEPARTMENT: POLICE SERVICE OF SALINAS

FROM: ROBERTO FILICE, ACTING CHIEF OF POLICE

BY: TONYA ERICKSON, MANAGEMENT ANALYST

TITLE: AXON TASERS AND CAMERA SYSTEMS

RECOMMENDED MOTION:

A motion to approve a Resolution authorizing the direct purchase and payment of annual service fees to support Police Service Axon Tasers, Camera Systems, and Evidence.com access for a five-year period, with total costs not to exceed \$1,932,452.20

RECOMMENDATION:

Staff recommend that City Council approve a Resolution authorizing the direct purchase, payment of annual service fees, and execution of the Master Services and Purchasing Agreement to support Police Service Axon Tasers, Camera Systems, and Evidence.com access for a five-year period, with total costs not to exceed \$1,932,452.20.

EXECUTIVE SUMMARY:

The Police Service relies upon Axon Tasers, Camera Systems, and related software. All sworn staff are individually issued or have access to Tasers. Camera systems (Body Worn, In-Vehicle and Interview Rooms) are used to record, maintain, and access video documentation of various Police Service interactions. The Police Service has contracted with Axon for services since 2015 and expansions in service have resulted in multiple contracts. The largest contract for Taser equipment and services has expired and we are now wanting to consolidate almost all services into the new Officer Safety Plan 7 which will provide access to upgraded equipment and services while facilitating more effective budgeting for the next five years.

BACKGROUND:

All Officers within the Police Service are individually issued, or must have access to, a Taser as part of their standard equipment. The Department's contract for 120 Tasers began in July 2016 and recently expired. Existing Tasers require replacement and should be upgraded to the latest technology. The Police Service utilizes Axon Camera Systems for the Officer Body Worn Cameras (BWCs), Interview Rooms, and Police Vehicles. These camera systems and related

software are used to record, maintain, and access video documentation of various Police Service interactions.

The City Council approved the purchase and ongoing support of Tasers, Body Worn Cameras, In-Vehicle Cameras, and Interview Room Cameras on 8/18/2015, 2/20/2018, 9/4/2018, 8/13/2019, and 10/27/2020. An additional purchase of six Interview Room Cameras and associated service was completed in 2019 as part of the construction of the Police Service building and that contract will remain separate.

Given the expiration of the largest Taser contract, and the need to upgrade and replace equipment, the Department is recommending the consolidation of existing contracts into the new Officer Safety Plan 7 (OSP 7). The OSP 7 includes the upgrade/replacement and maintenance of all equipment, battery replenishment, as well as access to expanded and improved services including redaction software and annual vouchers to cover Instructor Courses and Master Instructor School. The first year's payment includes the equipment, and appropriate credits given the consolidation of contracts, while subsequent years include a locked-in price for maintenance/replacement, battery replenishment, licensing, software, and or storage/access through Evidence.com. The new 5-year contract will be effective after approval by City Council, and as of the date of the last signature on the Master Services and Purchasing Agreement with Axon.

During the FY 2020-21 Budget process, the Police Service expanded CIP 9032 to encompass all Axon Tasers and Camera Systems. Maintaining a single CIP provides increased transparency and allows the Department to better monitor and budget for these critical purchases and services. The Department will require additional purchases of In-Vehicle Camera Systems as older Patrol Vehicles are replaced and as this happens, the Department will take each new purchase to City Council for approval and align contract end dates with this consolidated contract.

Axon Enterprise, Inc. is the primary Taser and Camera Systems vendor for law enforcement agencies, and is the system used by the Department since 2015. While other vendors provide the individual components, Axon provides an integrated system with Evidence.com which streamlines retention and access among our law enforcement partners. There is no local vendor to provide this specialized equipment and services as purchases and services are directly from Axon Enterprises, Inc.

Based upon these facts, the Department wishes to move forward with a new 5-year contract with Axon Enterprises, Inc. with total costs not to exceed \$1,932,452.20. The detailed quote is included with this Agenda packet. City council has the authority to approve this direct purchase under Salinas Municipal code Section 12-27 and without application of the local purchasing preference pursuant to Salinas Municipal Code Section 12-28.080.

CEQA CONSIDERATION:

Not a Project. The City of Salinas has determined that the proposed action is not a project as defined by the California Environmental Quality Act (CEQA) (CEQA Guidelines Section 15378).

STRATEGIC PLAN INITIATIVE:

Approving the proposed resolution will support the City Council's Strategic Plan Goals of Operational Efficiency and Public Safety by maintaining effective and efficient Tasers and Camera Systems to support the Police Service.

DEPARTMENTAL COORDINATION:

The Police Service will coordinate with the Finance Department during all purchasing and payment processes.

FISCAL AND SUSTAINABILITY IMPACT:

Funds for the current year's costs are available in CIP 5800.40.9032 for Tasers and Camera Systems. Future years are funded through the annual CIP allocation process.

ATTACHMENTS:

Resolution
Axon Quote
Axon Master Services and Purchasing Agreement